Business Perspective Investing

Sanford DeLand

TM SDL UK Buffettology Fund

September 2026

FUND SIZE	ACCUMULATION	INCOME
£142.0m	134.25p	313.02p

FUND OBJECTIVE AND STRATEGY

The investment objective of the Fund is to seek to achieve an annual compounding rate of return over the long term, defined as five to ten years, which is superior to the median performance of all of the funds forming the official peer group of which the Fund is part. 'Peer group' is defined as being the Investment Association sector to which the Fund has been allocated (currently being the UK All Companies Sector) or to which it may be allocated in the future, as determined by that body. Investments will be made principally in UK equities, applying the methodology of Business Perspective Investing.

FUND COMMENTARY

The fund returned a positive 2.6% in August, which represented outperformance against both the IA UK All Companies benchmark (+1.4%) and the wider UK stock market (+0.1%). 21 out of the 30 holdings increased in share price during the month.

It was pleasing to see some strong performances from the so-called *AI loser* cohort with Experian (+11.8%), RELX (+10.3%), Rightmove (+4.9%) and LSEG (+3.5%) all in positive territory. It is also worth noting that none of these companies put out any newsflow of significance during the month which tells you that the performance has been driven by a rebound in investor sentiment or, more likely, as noted in last month's commentary, technical factors. The rebound continues a theme noted in previous months: share price performances from their respective low points this year are now Experian +28.2%, RELX +32.7%, Rightmove +26.3% and LSEG +25.5%.

August also witnessed a recovery in a number of other share prices. Vehicle testing and assurance business AB Dynamics (+15.5%) led the pack as it recovered some lost ground after July's profit warning. Focusrite (+14.6%) reiterated trading remains in line at its AGM, while Bioventix (+14.6%), Everplay (+12.3%) and James Halstead (+12.2%) all rallied on no news.

The £64m acquisition of the functional drinks brand VitHit by Vimto owner Nichols (+10.3%) has been well received. There is a lot to like about it - it's an established brand in a high growth category with a good level of scale and profitability. There's a clear route to grow the brand in the UK using Nichol's established distribution relationships. Whilst the valuation paid is hardly in the bargain basement category, it offers a decent home for Nichols' surplus capital (it had net cash of £66m pre the deal) and we expect it to be accretive to earnings per share to the tune of high single digits.

To finish off on the positives, 4imprint (+7.4%) issued interim results noting that customer demand is on an improving trajectory prompting double digit increases in pre-tax profit estimates for the full year. Net cash is building once more and we would not be surprised to see another special dividend during 2027.

The biggest disappointment during the month was our other soft drinks business, AG Barr (-9.2%). Internal supply chain issues prevented the business from fully capitalising on favourable weather conditions this summer and impacted sales to the tune of an estimated £10m.

There is one piece of portfolio activity to report – the purchase of Unilever (-0.6%) which is an old friend having previously been held in the Free Spirit fund. The promotion of Fernando Fernandez, from CFO to CEO last year, has brought about a number of decisive self-help measures to unlock the undoubted value within the business. July's interim results provided an early proof point of that pivot with solid growth across key brands. Although the World Cup will have helped, Q2 2026 was the best second quarter for volume for over a decade. Productivity efficiencies are said to be ahead of plan and it is expected that the operating margin will increase from last year's 20%. Perhaps more significantly, the foods business is to be combined with US-based McCormick next year which will leave Unilever as a pureplay Home and Personal Care business. In our view, this is a potential catalyst for a re-rating.

Whilst growth is steady rather than spectacular, the current valuation at around 16x P/E and a free cash flow yield well above 5% earns it a place in the fund.

Past performance is not a guide to future performance.
Any views expressed are the Fund Manager's and as such are subject to change, without notice, at any time.

FUND MANAGERS



From left to right: David Beggs, Eric Burns & Chloe Smith

Eric Burns
LEAD MANAGER

More than 30 years' investment and research experience as both equity analyst and fund manager. Originally appointed to lead the stock selection process, Eric became lead manager of the Buffettology fund in 2025. A Chartered Fellow of the CISI and sits on the Regional Advisory Group of the London Stock Exchange.

David Beggs
CO-MANAGER

CFA Charterholder and an Associate member of the CISI. Also holds the CFA UK Investment Management Certificate and the CISI Investment Advice Diploma.

Chloe Smith
CO-MANAGER

Investment analyst and portfolio manager experience with a focus on UK and European equities, as well as in sustainable and responsible investment.



— **TM SDL UK Buffettology General Inc** TR in GB [256.10%]

— **IA UK All Companies** TR in GB [187.66%]

28/03/2011 – 28/08/2026
All data sourced from Morningstar

FUND OVERVIEW

Number of Holdings	30
Median Market Cap	£1.4bn
Active Share	92%
Sector	IA UK All Companies

Signatory of: PRI PRINCIPLES FOR RESPONSIBLE INVESTMENT

CUMULATIVE PERFORMANCE (%)

	YTD	1 M	3 M	1 Yr	3 Yrs	5 Yrs	Since Launch
TM SDL UK Buffettology Fund	2.18	2.59	3.97	-0.60	14.53	-19.67	256.10
IA UK All Companies	10.41	1.13	5.71	16.04	44.33	34.19	187.66
Rank	194 / 200	40/ 200	171 / 200	197 / 200	190 / 197	187 / 192	17 / 142
Quartile	4	1	4	4	4	4	1

Portfolio Insights

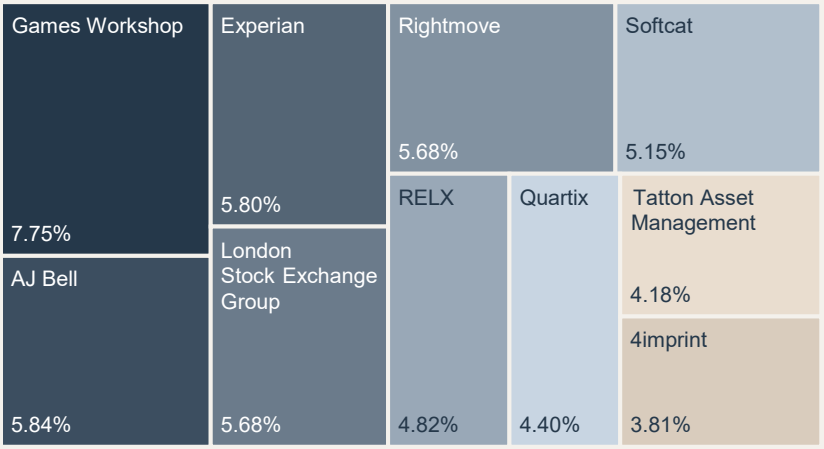
PORTFOLIO FUNDAMENTALS

Gross Margin	Operating Margin	Return on Equity
60.0%	28.0%	48.6%

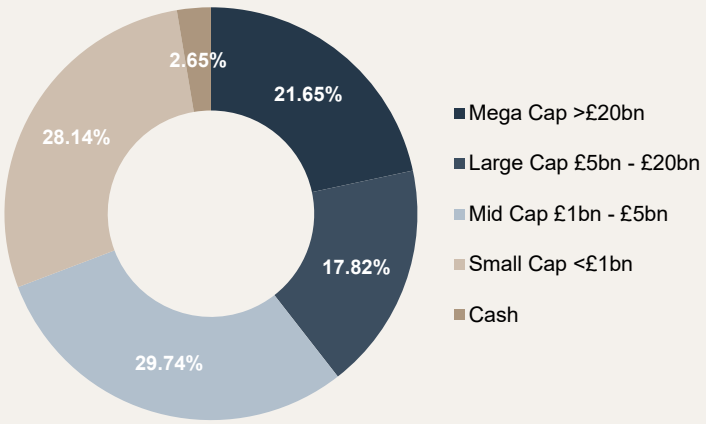
Median Interest Cover	Price / Earnings	Free Cash Flow Yield
12x	20x	4.8%

Source: Sanford DeLand and Alpha.
Data reflects weighted averages of portfolio constituents as at period ends. All financial data is statutory with no adjustments.

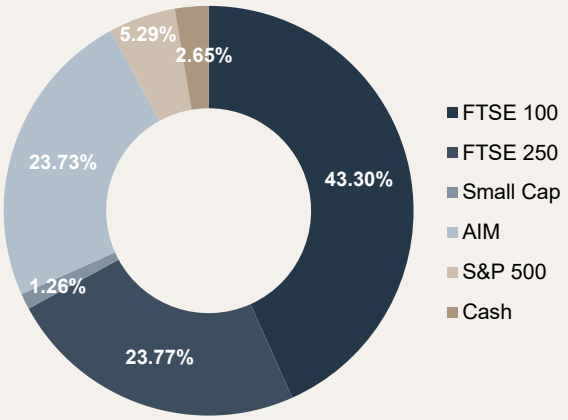
TOP 10 HOLDINGS



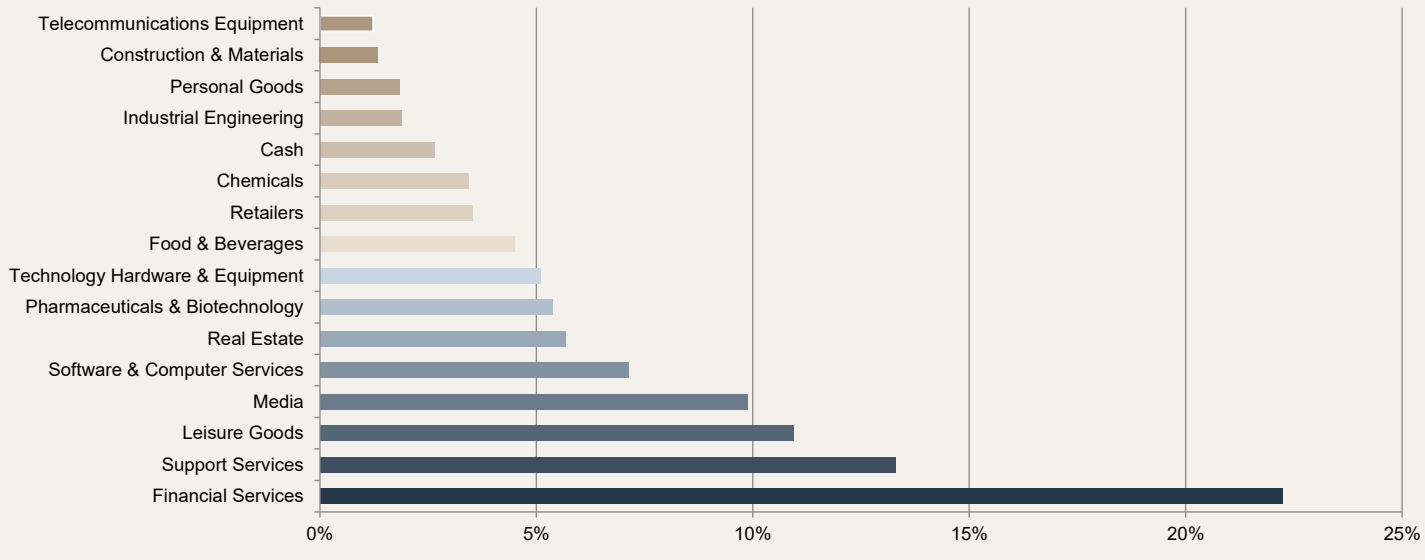
MARKET CAP. ALLOCATION



INDICES ALLOCATION



SECTOR ALLOCATION



Fund Information

FUND FACTS

Launch date	28 March 2011
Authorised Corporate Director (ACD)	Thesis Unit Trust Management Limited
Sector	IA UK All Companies
Valuation point	12:00 daily
Business hours	09:00 - 17:00 Monday to Friday (ex-public holidays)

PLATFORM AVAILABILITY

Aberdeen, Aegon, AJ Bell, Allfunds, Aviva, EQi, Embark, Hargreaves Lansdown, Hubwise, Interactive Investor, James Hay, M&G Wealth, Morningstar Wealth, Novia, Nucleus, Parmenion, Pershing, Quilter, Raymond James, Scottish Widows, SECCL, Transact, Wealthtime and 7IM.

BUSINESS PERSPECTIVE INVESTING

Business Perspective Investors start from the premise that there is no philosophical distinction between part ownership (i.e. buying shares in a company) and outright ownership (i.e. buying the business in its entirety). All we are looking for is pieces of businesses to buy at the right price.

It follows that there are several important criteria that companies selected for investment consideration must exhibit in abundance. Among these are that:

- Their business model is easily comprehensible
- They produce transparent financial statements
- They demonstrate consistent operational performance with earnings being relatively predictable
- They generate high returns on capital employed
- They convert a high proportion of accounting earnings into free cash
- Their balance sheet is strong without unduly high financial leverage
- Their management is focused on delivering shareholder value and is candid with the owners of the business
- Their growth strategy is more likely to rely on organic initiatives than frenetic acquisition activity

For more information on Business Perspective Investing, visit www.sanford-deland.com

SHARE CLASS INFORMATION

Share class	Min. Investment	Min. Saver	Initial Charge	Investment Adviser Fee	Ongoing Charge	Payment Dates	ISA Eligible	ISIN	CITI Code	Bloomberg	MEXID
Accumulation	£500	£50	0.00%	0.95%	1.0%	30th Apr 31st Oct	Yes	GB00BF0LDZ31	O5M6	CSUKBIA:LN	CFSMC
Income	£500	£50	0.00%	0.95%	1.0%	30th Apr 31st Oct	Yes	GB00BKJ9C676	K6LW	PRESINI:LN	BDAADV

CONTACT INFORMATION

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IMPORTANT INFORMATION

This document, which is intended for use by UK regulated financial advisers, wealth managers and others regulated by the Financial Conduct Authority, is approved and issued by Sanford DeLand Asset Management Limited (SDL), provides information about the TM SDL UK Buffettology Fund (the Fund). Thesis Unit Trust Management Limited (Tutman) is the Authorised Corporate Director (ACD) of the Fund. SDL is the appointed Investment Adviser to the Fund. Tutman and SDL are authorised and regulated by the Financial Conduct Authority (FCA).

This document does not constitute or form part of, and should not be construed as, an invitation or offer to buy or sell shares in the Fund and neither this document nor anything contained or referred to in it shall form the basis of, or be relied on in connection with, any offer or commitment whatsoever.

The value of shares and the income generated from them can fall as well as rise and are not guaranteed. Investors may not get back the amount originally subscribed. Equity investments should always be considered as long term.

Investors should not purchase shares in the Fund except on the basis of information contained in the Fund's Prospectus. We recommend that investors who are not professional investors should contact a professional adviser. The Fund's Prospectus and Key Investor Information Document (KIID) are available from www.tutman.co.uk or direct from Tutman.

Past performance is not a guide to future performance.

All data as at 28/08/2026 unless otherwise stated.
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